



# Southern Methodist University

Division of Enrollment Services  
Dallas, TX 75275

**DUE DATE**

INVOICE 00000608246  
ACCOUNT STUDENT001

SMU ID#: [REDACTED]	Student: [REDACTED]	Billing Date: [REDACTED]
Academic Program: [REDACTED]	Academic Level: [REDACTED]	Academic Term: [REDACTED]

## ACCOUNT DETAIL

TRANSACTION DATE	DESCRIPTION	CHARGES/CREDITS/PAYMENTS	SUBTOTAL
04/21/2021	<b>Term Charges:</b>		
04/21/2021	General Student Fees	\$1,140.00	
04/21/2021	General Student Fees	\$1,140.00	
04/21/2021	Tuition Professional MBA	\$7,048.00	
04/21/2021	Tuition Professional MBA	\$7,048.00	
07/22/2021	Health Center Fee	\$50.00	
			\$16,426.00
	<p><b>Important Notice Regarding Potential Impact of the COVID-19/Coronavirus Pandemic</b></p> <p>The COVID-19/coronavirus pandemic continues to create risks and uncertainties associated with on-campus educational programs of colleges and universities. The potential continuing impacts of the pandemic are not fully foreseeable, and may impact the feasibility and/or structure of on-campus learning. The tuition rates, course fees and general student fees charged by Southern Methodist University are not dependent on the format of the educational programs for which they are payable. Accordingly, if the University is required to alter the structure of its on-campus educational programs or transition students to remote learning models (in whole or in part) due to restrictions imposed by federal, state or local governmental authorities or applicable law, or if the University determines such action to be warranted in light of continuing or potential impacts of the COVID-19/coronavirus pandemic, no reduction or refund of tuition, course fees and general student fees will be made based on the resulting changes to the programs in which students are enrolled.</p>		

Invoice Message:  
Paper checks will be converted to electronic payments, they will not be returned.

**Total Balance Due**  
**\$16,426.00**

# Advanced Strategic Management      2021-2022 Graduate Catalog

## **STRA 6202 - Advanced Strategic Management**

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*Credits: 2*

Builds on the core course [STRA 6201](#), which focuses on issues of strategy at the business unit level. Topics include global strategy, technology strategy, management of the multibusiness firm, and strategic alliances and networks. Additional topics may be introduced at the instructor's discretion. Required course for the strategy and entrepreneurship concentration. Prerequisite or corequisite: [STRA 6201](#).

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## Macroeconomics

## 2021-2022 Graduate Catalog

### **BUSE 6203 - Macroeconomics**

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*Credits: 2*

Macroeconomics is the study of aggregate performance, focusing on things such as real output, inflation rates, employment, and interest rates. The course helps students better understand the macroeconomic environment influencing business. Students learn how to interpret macroeconomic indices and explore models that attempt to formulate a unified framework for understanding the macroeconomy. Special attention is given to international economics and current macroeconomic events. Prerequisite or corequisite: [BUSE 6202](#).

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## Master Negotiation

## 2021-2022 Graduate Catalog

### MNO 6215 - Master Negotiation

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*Credits: 2*

Provides the conceptual foundation and basic tools needed to negotiate like a master negotiator - the elite class of negotiators who are most capable of obtaining substantial value through negotiation. Master negotiators use a flexible set of strategies that allow them to be proactive and reactive, to partner with the other party by increasing their value and decreasing their costs and options for going elsewhere, and to make the process a pleasant one. Prerequisite or corequisite: [MNO 6201](#) or [MNO 6474](#). (\*updated\* 12/2/2021; effective spring 2022)

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# International Corporate Strategy      2021-2022 Graduate Catalog

## STRA 6222 - International Corporate Strategy

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*Credits: 2*

Explores a range of issues faced by global multibusiness firms from the perspective of a senior executive (group level) in a multinational firm, with a focus on the effects of decisions on mid- and lower-level managers. Possible topics include 1) product diversification and the rollout of new products across regions; 2) entry and exit strategies for emerging and developed markets; 3) the development of global infrastructure (HR, IT, legal, and administrative structure) to support the operating value chain; 4) the use and misuse of conflicts among regional, product, and functional interests within the firm; and 5) tools for evaluating business unit performance across diverse regions and the stages of industry and product life cycles. Additional possible topics include the engagement of management consultants, strategy implementation, and the nuances of management development in a global firm. Prerequisite: [STRA 6201](#).

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[Cost of Attendance](#) / [Graduate Tuition and Fees](#) / [Fall 2021 - Spring 2022](#)

# Fall 2021-Spring 2022 Graduate

– Cox School of Business

Pay Now

## Tuition

Cox School of Business	Per Credit Hour
Full-time M.B.A.	\$23,722.50 flat rate + general student fee*
Fast Track MBA-One Year Program	\$20,538 per trimester + general student fee*
Professional M.B.A.	
Class 79 to 83 CL79-83	\$1,704 + general student fee*
Class 85 CL85	\$1,745 + general student fee*
Class 87 and 89 CL87-89	\$1,762 + general student fee*
Executive M.B.A.	
Class 07	\$23,599 flat rate
Class 08	\$23,599 flat rate
Online M.B.A. (GO: SMU Global and Online)	\$1,762
M.S. in Entrepreneurship	\$1,303 + general student fee*
M.S. in Management	
1-11 hours	\$1,303 + general student fee*
12-18 hours	\$20,826 flat rate + general student fee*
M.S. in Accounting	
1-11 hours	\$1,303 + general student fee*
12-18 hours	\$20,826 flat rate + general student fee*
M.S. in Finance	
1-11 hours	\$1,394 + general student fee*
12-18 hours	\$22,321 flat rate + general student fee*
M.S. in Business Analytics	
1-11 hours	\$1,353 + general student fee*
12-18 hours	\$21,639 flat rate+ general student fee*

## GRADUATE TUITION AND FEES

August Term 2022

Summer 2022

May Term 2022

January Term 2022

Winter Term 2021

Fall 2021 - Spring 2022

August Term 2021

Summer 2021

May Term 2021

January Term 2021

Winter Term 2020

Fall 2020 - Spring 2021

August Term 2020

Summer 2020

May Term 2020

January Term 2020

Winter Term 2019

Fall 2019 - Spring 2020

August Term 2019

Summer 2019

May Term 2019

## General Student Fee

- Beginning Fall 2021, the general student fee is \$285 per term credit hour\*, \$3,386 maximum.
- Students paying the maximum general student fee of \$3,386 are eligible to receive the Sports Pack.
- Students paying less than the maximum general student fee may receive the Sports Pack for an additional \$90.

\*Charges are based on the student's academic career/primary academic program.

Please check the [Course Fees](#) section for additional specific course fee charges.

+ Dedman College of Humanities & Sciences

+ Dedman School of Law

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+ Division of Enrollment Services

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+ Hart (The Guildhall)

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+ Lyle School of Engineering

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+ Meadows School of the Arts

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+ Perkins School of Theology

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+ Simmons School of Education and Human Development

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+ Data Science

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+ SMU Global and Online

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