

Marc J. Sharpe

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PROFESSIONAL SUMMARY



Marc started his career as an Investment Banker for Wasserstein Perella & Co., Inc. in New York in the early nineties. From there he joined LJH Global Investments, Inc. and built an investment capability focused on asset allocation and manager due diligence for a number of successful private equity and hedge funds. In 1999, Marc moved to the UK and founded a venture capital incubator for The Protégé Group, where he successfully funded and launched four technology-related businesses. This experience led him to pursue greater operational experience, and upon returning to the USA in 2001, Marc joined Dell Inc. in Austin, TX, where he launched the digital entertainment strategy for the Consumer and Small & Medium Business Divisions and rolled out the Dell kiosk program in over 200 malls throughout the country.

A desire to take his operational experience back into the investment business, led Marc to join Goldman, Sachs & Co. in the Investment Management Division in Houston, TX. From there, he moved to the 'buy-side' to take a position as Portfolio Manager & Research Director for Galapagos Partners, L.P., a full-service multi-family office serving a select group of ultra-high net worth families. This allowed Marc to combine his passion for investing with his desire to build a business.

After successfully growing the firm and surviving the 2008 market crash with a positive net return, Marc was offered the opportunity to join SigmaBleyzer Investment Group, an international private equity firm specializing in control investments, with assets valued at \$1 billion, to help develop a private equity business in Texas focused on a range of industries including Packaging, Business Services, Industrial Manufacturing, and Consumer Products. After SigmaBleyzer, Marc joined a private investment firm in an Investment Management role, where he led the firm's private equity business and managed a team of five direct reports. In this capacity he managed all aspects of the firm's private equity investing vehicles, and raised new assets from family offices, registered investment advisors, and ultra-high net worth clients. Following this experience, Marc launched IVY EB-5 to develop and capitalize on strategic partnerships and investment opportunities throughout the world.

Marc is currently an Operating Partner with Satori Capital, LLC, a Dallas and Fort Worth-based investment firm founded upon the principles of Conscious Capitalism and the Managing Partner of Born Global Ventures, a venture capital fund focused on early-stage tech start-ups led by resilient immigrant founders. In addition, Mr. Sharpe continues to chair The Family Office Association ("TFOA"), a peer network of single family offices that he founded in 2007. Since that time, TFOA has grown to be the leading global single family office community in the world by delivering world-class educational content, unique networking opportunities, and exceptional thought leadership to a highly curated network of the world's largest and wealthiest families.

Marc was born in London, England, and moved to the U.S. with a Fulbright Scholarship. He holds an M.A. from Cambridge University, a M.Phil. from Oxford University, and an MBA from Harvard Business School. Mr. Sharpe is active in the Houston community and has served on the Board of the Holocaust Museum Houston, the HBS Angels, and on the Investment Committee for two Houston-based foundations.

BOARD EXPERIENCE

<u>Organization</u>	<u>Industry</u>	<u>Company Type</u>	<u>Role / Committee</u>
JBB Advanced Technologies	Energy Transition	For-Profit; Private	Advisory Board
Born Global Ventures	Venture Capital	For-Profit; Private	Advisory Board
Jus-Made LLC	Food & Beverage	For-Profit; Private	Board Member
Advert Express, Ltd.	Advertising	For-Profit; Private	Board Member
EXTU Ltd.	Business Services	For-Profit; Private	Board Member
HBS Alumni Angels	Venture Capital	Not-For-Profit	Finance
HBS Club of Houston	Clubs & Associations	Not-For-Profit	Nominating
Holocaust Museum Houston	Education	Not-For-Profit	Investment

CORE COMPETENCIES

Trust & Integrity	Collaborative Working Style	Drive for Results	Stakeholder Management
Strategic Thinker	Excellent Presentation Skills	Process Oriented	Talent Evaluation

AREAS OF EXPERTISE

Investment Management	Private Equity	Leadership & Management	Business Development
Corporate Development	Strategic Planning	Deal Structure & Negotiation	Project Management